

# maintaining the delicate balance of success

Half Yearly Report March 2019

# Directors' Report

Financial Highlights

Net profit margin

Earnings per share

On behalf of the Board, I am pleased to present financial results for the half year ended March 31, 2019.

Operational Highlights	March 2019	March 2018
Season Started	13-12-2018	27-11-2017
Crushing - M.Tons	702,259	999,780
Capacity Utilization	59.77%	84.41%
Sucrose Recovery	11.44%	11.49%
Sugar Production - M.Tons	80,332	113,810
Molasses production - M.Tons	32,230	44,645
Molasses Recovery	4.59%	4.47%

(Rupees in Thousand exce		
Turnover	1,992,044	2,840,196
Sales tax / federal excise duty	206,600	126,532
Gross profit	404,933	231,451
Gross profit margin	22.68%	8.53%
Profit before tax	216,158	129,381
Profit before tax margin	12.11%	4.77%
Net profit after tax	175,400	108,887

March

2019

9.82%

4.76

March

2018

4.01%

2.96

Season 2018-2019 has been a comparatively shorter crop year for Mehran due to the overall lower crop all across the country. Farmers reduced planted acreage, and yields also went down considerably due to the prevailing water shortage in the country. The lower crop meant cane prices on average were approximately 10 percentage higher than the support price announced by the government. This higher cane price allowed the farmer to recoup some of the impact of lower yields. However, the lower crop meant that mills had to pay cash for cane and considering the seasonal nature of the business a large volume of liquidity was required for procurement. With the high cost of borrowing, this has become a sizeable additional cost pertaining to the cost of sugar production.

Following factors were primarily responsible for our operational and financial results:

- Sucrose recovery was 11.44% as compared to 11.49% the previous year.
- Majority sugar sales consist of last years' closing stock, where the realised price of sugar was higher than the cost of production. Thereby, gross margin shows considerable improvement. This will reduce slightly in the next few quarters.

- Decline in turnover was primarily attributed to nil exports, which happened during this period as compared to 42,276 Tons in the corresponding period of last year.
- Selling price of molasses substantially improved by 79.5% as compared to last year due to the currency devaluation and shorter molasses production as compared to demand of the ethanol industry.
- Selling price of Bagasse increased by 49%. The shorter crop and intermittent crushing meant lower Baggasse saving which increased prices substantially. We feel there is immense potential at our mill for further Baggasse saving and continual investment would be required.
- Unicol contributed a positive share to the profitability by Rs.223.08 million during the period under review. However, it was partially negated by Unifoods share of a loss amounting to Rs.91.34 Million.
- Our equity portfolio booked a capital loss of Rs.43.90 million during the period since we altered our portfolio mix. Dividend income from equity investments mitigated the impact of capital loss to the extent of Rs. 33.42 million.
- A major increase in expense was our Finance costs. This increased from Rs.71.22 Million
  to Rs.156.46 Million due to the company's policy to sell sugar predominantly post crushing
  season. Holding carryover sugar from the previous crop year as well as prompt payment
  for procurement of sugarcane were other reasons. This sales policy coupled with a huge
  increase in borrowing cost from 6 percentage to 12 percentage contributed to increase in
  finance costs.

#### SFASON 2018-2019

As expected, season 2018-2019 proved to be shorter as compared to past two years due to a smaller crop. Thus, sugar production and availability is expected to create an equilibrium, which would lead to improved sugar prices for the year.

The Federal Government has allowed sugar exports of 1.10 Million metric tons. The provincial governments were to support the millers with an export subsidy to create a linkage between the sugarcane notified prices and the sugar export prices. Punjab has announced a subsidy for 600,000 Tons at a sliding scale mechanism with a maximum subsidy of Rs. 5.50 per kilogram. However, remaining provincial governments did not announce any such subsidy. Hence, Sindh sugar mills were less competitive for exports and did not export any quantity.

Due to close proximity to Punjab, the majority of these exports were contracted to Afghanistan. Since international prices are low due to a global glut, it has been challenging selling sugar by sea. Globally there is a sugar surplus, which has led to a reduction in international price of sugar and has made sugar exports less attractive. Currently international prices are hovering between \$330/335 per metric ton. The beneficial aspect of export is the clearance of sugar surplus at national level as well as inflow of precious foreign exchange to the country.

So far, 475,000 metric tons deals have been materialized. Recently signed FTA with China also provided opportunity to sugar mills to export their produce to China after a long time. This would open a new sustainable and continual door for exports in years to come since China is a net sugar importer since the last decade and will continue to remain one.

Due to lower cultivation and yields, the production of sugar is estimated to be 5.5 million tons

# Directors' Report

as compared to 7.5 million tons last season. Anticipating the short supply sugar mills bought sugarcane at market price to attain maximum capacity utilization and absorption of costs. Thus, farmers are getting better return on their harvest. This may bring improvement in future plantation of sugarcane as long as the water situation improves which augurs well for sugar mills.

For the mutual benefit of industry and growers, it is important for sugar prices to stabilize and remain competitive and compatible in relation to cane prices. It is pertinent to mention that the industry is already paying sales tax at a sugar sales value of Rs. 66.60 per kilogram which is above the current market price.

## UNICOL LIMITED

The Company's financial and operational numbers continued to remain robust and satisfactory during the period. Ethanol and CO2 plants ran efficiently. Prices for both ethanol and CO2 remain constant. The company was able to take advantage of last year's sugar and molasses glut and procured enough Molasses at competitive prices during the season, which has guarded its sales commitments for the entire year. However, reduction in sugarcane yield has also reduced availability of molasses due to which prices of molasses has gone up from Rs. 9,500 to Rs. 15,000 per metric ton showing an increase of 58 percent. This trend is expected to further escalate in the coming year. Therefore it will be important to ensure molasses buying at competitive prices to remain viable in the international market.

Profit before tax for Unicol was Rs. 665.5 million as compared to Rs. 435.66 million in the same period last year. Overall profitability for the year is expected to remain more or less similar as last year.

Following are the key data related to Unicol Ltd:

Financial Highlights	Units	March 2019	March 2018
Color	Do. in 1000	0.560.000	0.400.000
Sales	Rs. in '000	2,560,092	2,489,939
Gross profit	Rs. in '000	927,609	681,267
Gross profit %	%	36.23%	27.36%
Profit before tax	Rs. in '000	665,509	435,659
Profit after tax	Rs. in '000	639,724	410,429
Net profit %	%	24.98%	16.48%
Earnings per share	Rs.	4.26	2.74

#### UNI-FOOD INDUSTRIES LIMITED

The packaged cake plant has been showing moderate improvement in volumes. The company is working hard to develop a brand and distribution which allows sustainable sales. The sponsors are fully committed with the project and believe it has long-term value. Our country is a developing market for this segment and we are gradually getting ready to take advantage accordingly. Our equity investment in UniFoods has reached Rs.206 million till this period.

#### FUTURE OUTLOOK

In view of better returns to growers during the current season, we have already seen some improvement in February 2019 plantation of sugarcane. We expect further improvement in this trend in coming September 2019 plantation. This augurs well for industry as it may allow mills to attain better capacity utilization. However, it is important that policy framework regarding sugarcane and sugar pricing may be rationalized by taking all stakeholders into confidence to avoid continuous litigation. What the country needs is a formula determining the price of sugar according to the price of sugarcane. Due to legal disputes, uncertainty arises and business decision making becomes difficult. This matter has been in limbo since last few years and is proving detrimental to the development of this sector. An early solution to this will prove beneficial to the government, growers, millers and consumer in the long run.

The initial crop survey shows that sugarcane output is expected to improve marginally in our area in terms of better yields due to improvement in availability of water. We expect supply and demand equilibrium for the next year. This would provide level playing field for stakeholders. However, the industry is still uncertain about Rs. 12.0 Billion of Subsidy payment pending from federal / provincial governments since last year. As of today our pending subsidy amount is Rs. 496.34 Million which has increased our financial expenses.

Considering sugar remains a seasonal business, we average our sales across the year while we pay our farmer promptly the cost of holding sugar and the associated higher interest rates will have a large impact on our cost structure. In addition, Pak Rupee depreciation by 20%, expected increase in interest rates and rapidly rising inflation will also have their effect on overall profitability. Thus, an effective sales strategy will be critical in ensuring healthy and sustainable financial results.

In spite of all these challenges, we sincerely look forward to another good year in view of better operating margins. Higher realized value for sugar, molasses and Bagasse should continue to keep the company competitive and profitable. Unicol will continue to pay healthy dividends throughout the year which shall contribute positively. While we have paid higher sugarcane purchase price due to lower harvest, we anticipate an improvement in sugar selling price. Future profitability largely depends on the behavior of sugar price for the entire year however we are cautiously optimistic about this Scenario.

For and on behalf of the Board of Directors

Mohammed Ebrahim Hasham Chief Executive Officer

Karachi: May 23, 2019

ورکار ہے۔

مندرجہ بالا تمام چیلنجوں کے باوجود ہم بہتر سیزن اور بہتر منافع کی توقع رکھتے ہوئے ہمیں ایک اور اچھے مالیاتی سال کی امید ہے۔ چینی ، مولیس اور بگاس کی اہمیت اور افادیت اور استحکام سے ہی کمپنی کے منافع بخش رہنے کی توقع ہے۔ یونی کول سال بھر سے مسلسل بہتر منافع دے رہا ہے اور مستقبل میں یہ ہمیں بہتر شراکت داری فراہم کرنے گا۔ جب ہم گئے کی زائد قبیت ادا کرکے اسے حاصل کرتے ہیں یہ ہمیں بہتر شراکت داری فراہم کرنے گا۔ جب ہم گئے کی زائد قبیت ادا کرکے اسے حاصل کرتے ہیں تو ہم چینی کے بھی بہتر نرخوں کی توقع رکھتے ہیں ۔ مستقبل میں منافع کا دارومدار پورے سال چینی کی قبیتوں میں اضافے کے رجان پر منحصر ہے اور ہم اس بارے میں پُر امید ہیں۔

ازطرف

بورد آف ڈائر یکٹرز

محمد ابراهيم باشم

چیف ایگزیکٹیو آفیسر

كراچى -23مئ 2019

اپنے برانڈ کو منتخکم کرنےاور ترسیل کے نظام کو بہتر کرنے کے لئے سخت محنت کررہی ہے تاکہ سیل کو استخکام دیا جاسکے۔ یہ ایک طویل المدتی منصوبہ ہے ، اسپانسرز اس منصوب کی تکمیل کے لئے بُر عزم ہیں ۔ ہمارا ملک اس ضمن میں اچھی مارکیٹ ہے اور ہم پائیداری کے ساتھ اس اُبھرتی ہوئی مارکیٹ میں آہستہ آہستہ این جگہ بنا رہے ہیں ۔

# متنقبل کا منظر نامه

موجودہ سیزن کے دوران چونکہ کسانوں کو گئے کی فصل کی بہتر قیمت ملی ہے جس کی بناء پر ہم نے فرور کی کاشت میں بہتر ی دیکھی ہے اور توقع ہے کہ ستمبر 2019 کی کاشت میں بہتر ی دیکھی ہے اور توقع ہے کہ ستمبر 2019 کی کاشت میں اپنی شمل پیداوار کی گئی، یہ رجحان چینی کی صنعت کے لئے بہتر ہے کیونکہ گئے کی بہتر فراہمی سے ہی ملیں اپنی شمل پیداوار ی صلاحت کو استعال کر سکتی ہیں۔ تاہم یہ ضروری ہے کہ گئے اور چینی کی قیمیتوں کے تعین کے بارے میں پالیسی فریم ورک دیا جائے جس میں مستقل شراکت داروں یعنی صنعت کے نمائندوں اور نمین بالیسی فریم ورک دیا جائے جس میں مستقل شراکت داروں یعنی صنعت کے نمائندوں اور ضروریات کے تحت ایک ایسا طریقہ کار وضع کرنے کی ضرورت ہے جس میں چینی کی قیمت اور گئے کی ضروریات کے تحت ایک ایسا طریقہ کار وضع کرنے کی ضرورت ہے جس میں چینی کی قیمت اور گئے کی کا شکار ہوتے ہیں۔ گذشتہ چند سالوں سے یہ معاملہ حل طلب ہے اور اس شمن کا دوری طل سے کسانوں، مل مالکان اور میں تاخیر اس شعبے کے لئے نقصان دہ ثابت ہور ہی ہے۔ اس کے فوری حل سے کسانوں، مل مالکان اور میں ناخیر اس شعبے کے لئے نقصان دہ ثابت ہور ہی ہے۔ اس کے فوری حل سے کسانوں، مل مالکان اور میں نافین کو فائد ہ نہنچے گا۔

فصل کے ابتدائی سروے سے پنہ چلتا ہے کہ گنے کی کاشت کے رقبہ میں بہتری کا رجمان ہے اورپائی کی فراہمی میں بہتری کا رجمان ہے اورپائی کی فراہمی میں بہتری کے باعث فی ایکڑ پیداوار بھی بہتر ہونے کی توقع ہے۔آئندہ سیزن میں گئے کی طلب اور کھیت میں بھی مساوات کی امید ہے۔اس طرح شراکت داران ایک بہتر سیزن کی امید کر سکتے ہیں۔ شوگر ملز اب تک چھلے سال کے 12ارب روپے برآمدات کی مد میں زراعانت جو کہ صوبائی اور وفائی عور موان شوگر ملز اب تک چیلے میں مہران شوگر ملز کے جانب سے واجب الاوا ہیں کے بارے میں غیر بھینی کا شکار ہیں۔ اس سلسلے میں مہران شوگر ملز کے باعث ہمارے مالیاتی اخراجات میں اضافہ مواہے۔

چینی کی تیاری چونکہ ایک سیزنل کا روبارہے ، جبکہ اس کی فروخت سال بھر جاری رہتی ہے ۔ ہمیں گئے کے حصول کے لئے بھاری شرح سود پر قرض لینا گئے کے حصول کے لئے بھاری شرح سود پر قرض لینا پڑتا ہے جس سے ہماری پیداوری لاگت بڑھ جاتی ہے۔ اس کے علاوہ روپے کی قیمتوں میں %20 سے زائد گراوٹ اور شرح سود میں اضافہ اور تیزی سے بڑھتی ہوئی افراط زرکی شرح ، ہمارے منافع پر اثر انداز ہوگی۔ اس طرح پائیدار مالی نتائج کے حصول کو یقینی بنانے کے لئے ایک مضبوط اور موثر حکمت علی

# يونی کول

کمپنی کے مالی اور آپریشل نمبرز متذکرہ عرصے کے دوران بہت اچھے اور اظمینان بخش رہے۔ ایکھونول اور CO کے پلانٹس نے انچھی کارکردگی کا مظاہرہ کیا اور ایکھونول اور CO کی قیمتوں میں مسلسل استحکام رہا۔ پچھلے سیزن میں چینی اور مولیسس کی زائد پیداوار کی وجہ سے مولیسس کے نرخ چونکہ کم سخے اس سے کمپنی نے فائدہ اُٹھایا ، اور پورے سال کے لئے مولیسس کی خیداری کرلی۔ تاہم، گئے کی پیداوار میں کی کے سید میں کمی کے سبب مولیسس کی پیداوار بھی کم ہوگئی ہے جس کی وجہ سے اس کی قیمت میں 9,500 میں کی کے سبب مولیسس کی قیمت میں افرائی نیتا ہے۔ میں اعتباد اور پی فی میٹرک ٹن اضافہ ہو گیا ہے جو کہ 58 فیصداضافہ بنتا ہے۔ آنے والے سال میں اس ربحان میں مزید اضافہ نظر آرہا ہے۔ لہذا بین الاقوامی مارکیٹ میں اعتباد اور ساکھ قائم رکھنے کے لئے ضروری ہے مسابقتی قیمت کے عوض مولیسس کی خریداری کو یقینی بنایا جائے۔ ساکھ قائم رکھنے کے لئے ضروری ہے مسابقتی قیمت کے عوض مولیسس کی خریداری کو یقینی بنایا جائے۔

متذكرہ عرصے میں قبل از لئيس منافع 665.5 ملين رہا جو كہ پچھلے سال 435.66 ملين تھا مجموعی طور پر منافع كم و بيش پچھلے سال جيسا رہنے كى توقع ہے۔

یونی کول سے متعلق اہم مالیاتی اعداد و شار مندرجہ ذیل ہیں:

ارچ 2018	ىرچ 2019	()	مالياتى معلومات (فنانشل مإئى لائش
2,489,939	2,560,092	روپے ہزاروں میں	مجموعی فروخت ( ٹرن اوور)
681,267	927,609	روپے ہزاروں میں	خالص منافع
27.36%	36.23%	(%)	خالص مِنافع کی شرح
435,659	665,509	روپے ہزاروں میں	قبل از ِ هميس منافع
410,429	639,724	روپے ہزاروں میں	بعد از ٹیکس منافع
16.48%	24.98%	(%)	بعد از ٹیکس منافع کی شرح
2.74	4.26	ر و پیے	فی خصص آمدنی

# یونی فوڈز انڈسٹری کمیٹڈ

پیکڈ کیک کا پلانٹ بہتری کی جانب گامزن ہے اور اس کی فروخت میں مناسب اضافہ ہورہا ہے ، کمپنی

جیسا کہ توقع کی جا رہی تھی متذکرہ سیزن پچھلے دو سالوں کے مقابلے میں مخضر ترین سیزن تھا جس کی وجہ گئے کی کم پیداوار تھی۔ لہذا چینی کی پیداوار اور کھیت میں مساوات پیدا نہ ہونے کی توقع ہے جس کی بناء پر امسال چینی کی قیمت بہتر ہونے کی توقع ہے۔

وفاقی حکومت نے 1.10ملن میٹرک ٹن چینی برآمد کرنے کی اجازت دی ہے۔ صوبائی حکومتوں کو ملز کو سپورٹ کرنے کے لئے برآمدات پر زر اعانت دینا تھی تاکہ گئے کی امدادی قیمت اور چینی کی برآمدی قیمت کے در میان کوئی ربط قائم کیا جائے۔ حکومتِ پنجاب نے اس سلسلے میں 6لاکھ ٹن چینی کی برآمد پرزر اعانت کا ایک طریقہ کار وضع کیا جس کے مطابق زیادہ سے زیادہ 5.50روپے فی کلو گرام تک زراعانت مقرر کی گئی ۔ جبکہ دیگر صوبائی حکومتوں نے کسی قیم کی زراعانت کا اعلان نہیں کیا لہذا سندھ کی شوگر ملز اس برآمدات کی دوڑ سے باہر ہو گئیں او رسندھ سے چینی کی کوئی برآمد نہیں ہوئی ۔

جغرافیائی محل و قوع کی وجہ سے چونکہ افغانستان پنجاب سے زیادہ قریب ہے لہذا پنجاب کی ملوں نے زیادہ تر چینی افغانستان کو برآمدگی کے معاہدے گئے۔ بین الاقوامی مارکیٹ میں چینی کی وافر مقدار ہونے کے سبب، قیمت کم ہے لہذا سمندر کے راستے سے چینی کو برآمد کرنا باعث کشش نہیں۔ اس وقت چینی کی بین الاقوامی منڈی میں قیمت 330سے 330ڈالر فی میٹرک ٹن کے درمیان ہے۔ اس وقت برآمدات کا فائدہ مند پہلو ملکی سطح پر چینی کے وافر ذخائر میں کمی کے ساتھ ساتھ ، ملک کے لئے قیمتی زرمبادلہ کا حصول ہے۔

اب تک 475,000 میٹرک ٹن چینی کے سودے کئے جا چکے ہیں ، حال ہی میں چین کے ساتھ ایف ٹی اے پر دشخط ہوئے ہیں جس کے تحت ایک طویل عرصہ بعد شوگر ملوں کو یہ موقع ملا ہے کہ وہ اپنی پیداوار کو چین برآمد کرشیں گی چونکہ چین چین کا بڑا درآمد کنندہ ہے لہذا مستقبل میں چین کی منڈیاں شوگر ملز کے لئے چینی کے اضافی ذخائر کی کھیت کا مستقل ذریعہ ثابت ہوںگی۔

گئے کے کاشت کے رقبے اور فی ایکڑ پیداوار میں کی کے باعث چینی کی پیداوار 5.5 ملین ٹن ہوگی جو کہ گذشتہ سال 7.5 ملین ٹن تھی۔ گئے کی فراہمی میں کی کے سبب گنا مارکیٹ کی قیمت میں حاصل کرنا پڑا تاکہ اپنی پیداواری صلاحیت کا زیادہ سے زیادہ استعمال کرکے اخراجات کو قابو میں لایا جا سکے۔ اس طرح کسانوں کو ان کی فصل کی بہتر قیمت ملی۔ اس وجہ سے اُمید ہے کہ آئندہ سال گئے کی فصل میں بہتری آئے گی اور پانی کی صور تحال بہتر رہے گی جس کے مثبت اثرات گئے کی فصل پر نظر آئیں گے اور مرز کے لئے بہتر ہوگا۔

صنعت اور کسانوں کے باہمی فائدے کے لئے ضروری ہے کہ چینی کی قیمتوں میں استحام رہے اور گئے کی قیمت اور چینی کی قیمت کے درمیان مطابقت رہے۔ یہ بات قابل ذکر ہے کہ شوگر ملزچینی کی 66.60روپے فی کلو قیمت پر سیلز ٹیکس ادا کر رہی ہیں جو کہ موجودہ مارکیٹ کی قیمت سے بہت زیادہ تاہم، گنے کی فصل میں نمایاں کمی اور مقابلے کی فضا کو مد نظر رکھتے ہوئے مل کو گنے کی نقد ادائیگی کرنی ضروری ہوگئ جس کی وجہ سے مل کو بلند شرح سود پر قرضہ جات حاصل کرنا پڑے جس سے چینی کی پیداواری قبیت میں مزید اضافہ ہوا۔

# بنیادی عوامل جو اِن نتائج کے حصول میں کار فرما رہے:

- سكروز ريكورى %11.44رى جو كه پچھلے سال %11.49 تقى۔
- زیادہ تر چینی کی فروخت گذشتہ سال کے اسٹاک پر مبنی تھی جس کی قیمت فروخت، اس کی پیداواری لاگت سے زیادہ تھی۔اس طرح، خالص منافع (Gross Profit Margin) میں بہتری آئی جس میں باقی ماندہ مالیاتی عرصہ کے دوران کی واقع ہو تحق ہے۔
- اس سال برآمدات نہ ہونے کے باعث مجموعی فرخت میں پچھلے سال کی نسبت کمی واقع ہوئی، پچھلے سال اس عرصے کے دوران 42,476 ٹن چینی برآمد کی گئی تھی۔
- مولیسس کی قیمت میں پچھلے سال کی نسبت %79.5% فیصد اضافہ ہوا جس کی وجہ روپے کی قدر میں کمی اور مولیسس کی طلب میں اضافہ اور پیداوار میں کمی تھی۔
- بگاس کی قیمت فروخت میں پچھلے سال کی نسبت %49اضافہ ہوا۔ کرشنگ کم ہونے کی وجہ سے بگاس کی پیداوار میں کمی واقع ہوئی جو کہ اس کی قیمت میں اضافے کا سبب بنی۔ ہم سجھتے ہیں کہ ہم بھاس کی مزید بچت کر سکتے ہیں لیکن اس کے لئے اس ضمن میں مزید سرمایہ کاری درکار ہوگی۔
- مذکورہ مدت کے دوران یونیکول سے حاصل شدہ منافع 223.08 ملین روپے رہا ، تاہم یونی فوڈز سے ہونے والے 134.04 ملین روپے کے نقصان نے اس نقع کو تم کردیا ۔
- متذکرہ عرصے کے دوران ہمارے ایکویٹی پورٹ فولیو میں 43.90ملین روپے کا نقصان درج کیا گیا، ایکویٹی سرمایہ کاری سے حاصل شدہ منافع منقسمہ(Dividend) کے باعث ایکویٹی پورٹ فولیو کا نقصان 33.42 ملین روپے ہے کم ہوا۔
- اخراجات میں اضافے کی بڑی وجہ مالیاتی اخراجات تھے جو کہ 71.22 سے بڑھ کر 156.46 ملین روپے ہوگئے جس کی بنیادی وجہ کمپنی کی سیرز پالیسی کے مطابق چینی کی فرخت کو سیزن تک موخر رکھنا ہے۔ چیچلے سال کے وافر ذخائر اور گئے کی قیمت کی نقد ادائیگی بھی اس اضافے کے ذمہ دار ہیں ۔ متذکرہ سیرز پالیسی اور شرح سود میں حالیہ 6 فیصد سے 12 فیصد تک اضافہ بھی مالیاتی اخراجات میں اضافہ کا سبب بنا۔

# ڈائریکٹرز ربورٹ

میں 31 مارچ 2019 کو ختم ہونے والی تبیری سہ ماہی کے مالی نتائج کو آپ کی خدمت میں پیش کرتے ہوئے مسرت محسوس کررہا ہوں۔

ىرچ 2018	ىرچ 2019		آپریشل معلومات
27-11-2017	13-12-2018		سیزن کے آغاز کی تاریخ
999,780	702,259		کرشنگ (میٹرک ٹن)
84.41%	59.77%		پیداواری صلاحیت کا استعال
11.49%	11.44%		سکروز کی ریکوری
113,810	80,332		چینی کی پیداوار (میٹرک ٹن)
44,645	32,230		مولیسس کی پیداوار (میٹرک ٹن)
4.47%	4.59%		مولیسس کی ریکوری
ارچ 2018	ارچ 2019	(,	مالياتی معلومات (فنانشل ہائی لائٹ
2,840,196	1,992,044	روپے ہزاروں میں	مجموعی فروخت ( ٹرِن اوور)
126,532	206,600	روپیے ہزاروں میں	ایف ای ڈی / سیرز ٹیکس
231,451	404,933	روپے ہزاروں میں	خالص منافع
8.53%	22.68%	(%)	خالص مِنافع کی شرح
129,381	216,158	روپے ہزاروں میں	قبل از ٹیکس منافع
4.77%	12.11%	(%)	قبل از ِ ٹیکس منافع کی شرح
108,887	175,400	روپے ہزاروں میں	بعد از مِیکس منافع
4.01%	9.82%	(%)	بعد از ٹیکس منافع کی شرح
2.96	4.76	روپي	فی خصص آمدنی

سیزن 19-2018 گذشتہ سیزن کے مقابلے میں نسبتاً مخضر رہا جس کی وجہ پورے ملک میں گئے کی سیراوار میں کمی تھی۔اس سال کاشکاروں کی طرف سے نہ صرف گئے کی کاشت کے رقبے میں کمی دیکھنے میں آئی بلکہ گئے کی فی ایکڑ پیداوار بھی کم رہی جس کی بنیادی وجہ پورے ملک میں پانی کی شدید قلت ہے۔ جس کی وجہ سے گئے کی اوسط قیمت سرکاری طور پر مقرر کردہ قیمت سے 10 فیصد زیادہ رہی۔ گئے کی اضافی قیمت ملنے سے کسان کو فصل کی فی ایکڑ پیداوار میں کمی کے اثرات کو کم کرنے میں مدد ملی۔ Half Yearly Report March 2019 | Mehran Sugar Mills

# Independent Auditors' Review Report

To the members of Mehran Sugar Mills Limited Report on review of Interim Financial Statements

#### Introduction

We have reviewed the accompanying condensed interim statement of financial position of Mehran Sugar Mills Limited (the Company) as at 31 March 2019 and the related condensed interim statement of profit or loss and comprehensive income, condensed interim statement of changes in equity, and condensed interim statement of cash flows, and notes to the financial statements for the six-month period then ended (here-in-after referred to as the "interim financial statements"). Management is responsible for the preparation and presentation of this interim financial statements in accordance with accounting and reporting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on these interim financial statements based on our review. The figures of the condensed interim statement of profit or loss and other comprehensive income for the three-month ended 31 March 2019 and 2018 have not been reviewed, as we are required to review only the cumulative figures for the six-month period ended 31 March 2019.

## Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial statements is not prepared, in all material respects, in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting.

The engagement partner on the review resulting in this independent auditors' report is Mr. Arif Nazeer.

#### Chartered Accountants

Place: Karachi

# Condensed Interim Statement of Financial Position as at March 31, 2019

NON-CURRENT ASSETS	ASSETS	Note	March 31, 2019 (Un-audited) Rupees	September 30, 2018 (Audited) Rupees
Property, plant and equipment				
Sidogical assets   5,368,520   8,785,700   101,670,530	Property, plant and equipment Long term investment		1,235,474,008 862,400	1,190,222,826 872,400
## TOTAL ASSETS    EQUITY AND LIABILITIES	Biological assets Stores and spare parts Stock-in-trade Trade debts Loans and advances Trade deposits and short term prepayments Other receivables Short-term investments Taxation - net		5,368,520 95,624,094 3,851,562,423 109,983,824 113,935,552 26,241,030 511,219,077 1,173,190,721 85,423,411 8,092,633	8,785,700 101,670,530 1,167,157,420 130,583,180 116,066,589 12,881,643 580,798,351 1,258,744,288 82,333,173 15,954,187
SHARE CAPITAL AND RESERVES           Authorised capital         500,000,000         500,000,000           Issued, subscribed and paid-up capital         36,835,931 (2018: 32,031,245) ordinary shares of Rs.10/- each         368,359,310         32,289,009,149           Reserves         2,258,053,815         2,289,009,149         2,289,009,149           NON-CURRENT LIABILITIES         10         895,830,841         745,414,175           Liabilities against assets subject to finance lease         11,701,122         18,206,588           Market committee fee payable         60,638,952         62,216,604           Deferred liability         233,387,550         225,769,432           Provision for quality premium         11         119,299,919         1,756,682,728           CURRENT LIABILITIES         1,174,537         88,422,908         4,785,010         225,769,432           Provision for quality premium         11         1,066,086,098         21,174,537         88,422,508         4,9254,343           Accrued mark-up         3,851,541,161         19,503,183         49,254,343         1,966,893,276           Current portion of liabilities against assets subject to finance lease         37,473,652         37,473,652         37,473,652         37,473,652         37,423,627         46,717,597         5,446,377,256	TOTAL ASSETS			
Authorised capital 50,000,000 ordinary shares of Rs.10/- each	EQUITY AND LIABILITIES			
36,835,931 (2018: 32,031,245) ordinary shares of Rs.10/- each Reserves  NON-CURRENT LIABILITIES Long-term financing Liabilities against assets subject to finance lease Market committee fee payable Deferred liability Deferred liability Deferred dudities Provision for quality premium  CURRENT LIABILITIES Trade and other payables Unclaimed dividends Accrued mark-up Short-term borrowings Current portion of long-term financing Current portion of liabilities against assets subject to finance lease Current portion of market committee fee payable Provision for market committee fee payable Current portion of market committee fee payable Sales tax and federal excise duty payable  CONTINGENCIES AND COMMITMENTS  10  895,830,841 11,701,122 18,206,588 60,638,952 60,633,952 60,633,952 60,633,952 60,633,952 60,216,604 4,785,010 233,387,550 119,290,919 119,290,919 119,290,919 1,175,682,728  1,176,682,728  1,176,682,728  1,176,682,728  1,176,076 203,333,332 1,966,893,276 20,790,894 20,790,894 20,790,894 20,790,894 20,790,894 20,790,894 20,790,894 20,790,894 20,306,057 5,446,377,256 3,049,393,637	Authorised capital		500,000,000	500,000,000
NON-CURRENT LIABILITIES         10         895,830,841         745,414,175         18,206,588           Liabilities against assets subject to finance lease         11,701,122         18,206,588         62,216,604           Market committee fee payable         4,785,010         4,785,010         4,785,010         4,785,010         225,769,432         225,769,432         119,290,919         11,175,682,728         695,153,861         19,503,183         49,254,343         19,503,183         49,254,343         1,966,893,276         20,3333,332         1,750,4076         203,333,333,332         20,790,894         20,790,894         20,790,894         20,790,894         20,790,894         20,790,894         20,790,894         3,757,652         37,757,652         37,423,627         4	36,835,931 (2018: 32,031,245) ordinary shares of Rs.10/- each		2,258,053,815	2,289,009,149
CURRENT LIABILITIES           Trade and other payables         1,066,086,098         21,174,537           Unclaimed dividends         21,174,537         88,422,508         49,254,343           Accrued mark-up         12         3,851,541,161         1,966,893,276           Current portion of long-term financing         20,333,333,332         20,790,894           Current portion of market committee fee payable         3,757,652         3,757,652           Provision for market committee fee         37,423,627         46,717,597         60,306,057           Sales tax and federal excise duty payable         49,254,343         1,966,893,276         207,90,894           CONTINGENCIES AND COMMITMENTS         3,757,652         37,423,627         46,717,597         60,306,057           5,446,377,256         3,049,393,637	Long-term financing Liabilities against assets subject to finance lease Market committee fee payable Deferred liability Deferred taxation		895,830,841 11,701,122 60,638,952 4,785,010 233,387,550 119,290,919	745,414,175 18,206,588 62,216,604 4,785,010 225,769,432 119,290,919
CONTINGENCIES AND COMMITMENTS 13	Trade and other payables Unclaimed dividends Accrued mark-up Short-term borrowings Current portion of liabilities against assets subject to finance leas Current portion of market committee fee payable Provision for market committee fee		1,066,086,098 21,174,537 88,422,508 3,851,541,161 313,750,000 17,504,076 3,757,652 37,423,627 46,717,597	695,153,861 19,503,183 49,254,343 1,966,893,276 203,333,332 20,790,894 3,757,652 30,401,039 60,300,057
TOTAL EQUITY AND LIABILITIES 9,398,424,775 6,834,397,964	CONTINGENCIES AND COMMITMENTS	13	5,446,377,256	3,049,393,63 <i>1</i> -
	TOTAL EQUITY AND LIABILITIES		9,398,424,775	6,834,397,964

The annexed notes from 1 to 16 form an integral part of these condensed interim financial statements.

Chief Executive Officer

Chief Financial Officer

# Condensed Interim Statement of Profit or Loss

For the six-month period ended March 31, 2019 (Un-Audited)

	Half year ended		Quarte	er ended	
	March 31,	March 31,	March 31,	March 31,	
	2019 Rupees	2018 Rupees	2019 Rupees	2018 Rupees	
	Rupees	Rupees	Rupees	Rupees	
Turnover - net	1,785,444,566	2,713,664,216	634,298,486	1,584,214,118	
Cost of Sales	(1,380,511,994)	(2,482,213,094)	(384,406,699)	(1,295,005,708)	
Gross profit	404,932,572	231,451,122	249,891,787	289,208,410	
Distribution expenses	(24,079,051)	(65,171,008)	(16,817,779)	(47,611,856)	
Administrative expenses	(128,840,462)	(128,153,439)	(70,664,522)	(76,982,579)	
Other expenses	(51,728,243)	(18,523,429)	(5,150,462)	-	
Other income	40,652,650	70,699,768	6,848,571	54,854,300	
	(163,995,106)	(141,148,108)	(85,784,192)	(69,740,135)	
0					
Operating profit	240,937,466	90,303,014	164,107,595	219,468,275	
F: .	(450,404,000)	(74 000 004)	(400 700 757)	(07.700.000)	
Finance costs Share of profits from associates - net	(156,461,299)	(71,222,661)	(100,799,757)	(37,726,883)	
of tax	131,681,674	110,300,745	29,223,475	79,028,117	
Profit before taxation	216,157,841	129,381,098	92,531,313	260,769,509	
Taxation					
- Current	(33,428,061)	(33,386,236)	(26,411,884)	(21,944,349)	
- Prior	288,786	-	288,786	-	
- Deferred	(7,618,118)	12,891,715	1,217,064	(53,831,466)	
	(40,757,393)	(20,494,521)	(24,906,034)	(75,775,815)	
Net profit for the period	175,400,448	108,886,577	67,625,279	184,993,694	
Earnings per share- Basic and		Restated		Restated	
diluted (Rupees)	4.76	2.96	1.84	5.02	

The annexed notes from 1 to 16 form an integral part of these condensed interim financial statements.

Chief Executive Officer

Chief Financial Officer

# Condensed Interim Statement of Comprehensive Income For the six-month period ended March 31, 2019 (Un-Audited)

	Half year ended		Quarte	ended
	March 31, 2019 Rupees	March 31, 2018 Rupees	March 31, 2019 Rupees	March 31, 2018 Rupees
Net profit for the period	175,400,448	108,886,577	67,625,279	184,993,694
Other comprehensive income				
Items to be classified to statement of profit or loss in subsequent periods				
Unrealised (loss)/gain on revaluation of				
investments – net of tax	(88,755,918)	84,230,564	15,867,189	105,134,841
Reclassification to statement of profit				
or loss for (gain) / loss upon sale of investments	26,540,731	24,934,151	(4,585,246)	16,827,013
	(62,215,187)	109,164,715	11,281,943	121,961,854
Total comprehensive income for the				
period	113,185,261	218,051,292	78,907,222	306,955,548

The annexed notes from 1 to 16 form an integral part of these condensed interim financial statements.

Chief Executive Officer

Chief Financial Officer

# Condensed Interim Statement of Cash Flows

For the six-month period ended March 31, 2019 (Un-Audited)

CASH FLOWS FROM OPERATING ACTIVITIES	Note	March 31, 2019 Rupees	March 31, 2018 Rupees
Profit before taxation		216,157,841	129,381,098
Adjustment for: Depreciation Share of profit from associates Provision for market committee fee Gain on disposal of fixed assets Loss/(gain) on sale of short term investments Finance costs  Working capital changes	14	84,501,485 (131,681,673) 7,022,588 (2,380,002) 43,902,643 156,461,299 157,826,340 (2,238,647,330) (1,864,663,149)	80,650,649 (110,300,745) 9,997,800 (2,301,201) 9,246,165 71,222,661 58,515,329 (967,747,589) (779,851,162)
Gratuity paid Taxes paid Finance costs paid Market committee fee paid Long term deposits Net cash used in operating activities		- (36,229,513) (117,293,134) (1,577,652) 10,000 (2,019,753,448)	(75,108) (48,901,048) (75,888,931) (1,577,652) 321,000 (905,972,901)
CASH FLOWS FROM INVESTING ACTIVITIES Fixed capital expenditure Investments made during the period – net Proceeds from disposal of short term investments Dividend received from associated companies Proceeds from disposal of fixed assets Net cash used in investing activities		(97,512,805) (585,774,820) 526,641,055 124,999,993 5,964,917 (25,681,660)	(37,908,262) (932,326,724) 658,798,141 124,999,993 2,871,264 (183,565,588)
CASH FLOWS FROM FINANCING ACTIVITIES Long-term financing – net Short term borrowings – net Liabilities against assets subject to finance lease Dividends paid Net cash generated from financing activities		260,833,334 1,884,647,885 (13,485,284) (94,422,381) 2,037,573,554	429,905,601 742,989,482 (12,152,806) (16,190,650) 1,144,551,627
Net decrease in cash and cash equivalents  Cash and cash equivalents at beginning of the period  Cash and cash equivalents at end of the period	od	(7,861,554) 15,954,187 8,092,633	55,013,138 28,761,062 83,774,200

The annexed notes from 1 to 16 form an integral part of these condensed interim financial statements.

Chief Executive Officer

Chief Financial Officer

# Condensed Interim Statement of Changes In Equity For the six-month period ended March 31, 2019 (Un-Audited)

			Reserves					
	Issued, Subscribed and Paid-up Capital	Capital Reserve	Revenue Reerve	Unappropriated profits	Unrealised gain / (loss) on revaluation of investments	Actuarial gain / (loss) on defined benefit plan	Total Reserve	Total
				Rup	nees			
Balance as at October 01, 2017 (Audited)	320,312,450	63,281,250	85,000,000	1,660,106,918	86,899,497	2,654,285	1,897,941,950	2,218,254,400
Net profit for the period				108.886.577			108,886,577	108,886,577
				100,000,077	109.164.715		109,164,715	
Other comprehensive income	-	-	-	-		-		109,164,715
Total comprehensive Income		-	-	108,886,577	109,164,715	-	218,051,292	218,051,292
Balance as at March 31, 2018 (Audited)	320,312,450	63,281,250	85,000,000	1,768,993,495	196,064,212	2,654,285	2,115,993,242	2,436,305,692
Balance as at October 01, 2018 (Audited)	320,312,450	63,281,250	85,000,000	2,073,004,968	64,950,566	2,772,365	2,289,009,149	2,609,321,599
,	320,312,450	63,281,250	85,000,000	2,073,004,968	64,950,566	2,772,365	2,289,009,149	2,609,321,599
Final dividend @ Rs. 3 per share for the year	320,312,450	63,281,250	85,000,000	2,073,004,968	64,950,566	2,772,365	2,289,009,149	2,609,321,599
,	320,312,450	63,281,250	85,000,000	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	64,950,566	2,772,365	, .,,	,,
Final dividend @ Rs. 3 per share for the year	320,312,450	63,281,250	85,000,000	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	64,950,566	2,772,365	, .,,	,,
Final dividend @ Rs. 3 per share for the year September 30, 2018  Bonus shares issued for the period ended September 30, 2018 in the ratio of 100	-	63,281,250	85,000,000	(96,093,735)	64,950,566	2,772,365	(96,093,735)	,,
Final dividend @ Rs. 3 per share for the year September 30, 2018 Bonus shares issued for the period ended	320,312,450	63,281,250	85,000,000 - -	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	64,950,566	2,772,365	, .,,	,,
Final dividend @ Rs. 3 per share for the year September 30, 2018 Bonus shares issued for the period ended September 30, 2018 in the ratio of 100 ordinary share for every 15 shares held	-	63,281,250		(96,093,735) (48,046,860)	64,950,566 - -	2,772,365	(96,093,735) (48,046,860)	(96,093,735)
Final dividend @ Rs. 3 per share for the year September 30, 2018  Bonus shares issued for the period ended September 30, 2018 in the ratio of 100 ordinary share for every 15 shares held  Net profit for the period	-	63,281,250		(96,093,735)		2,772,365	(96,093,735) (48,046,860) 175,400,448	(96,093,735)
Final dividend @ Rs. 3 per share for the year September 30, 2018  Borus shares issued for the period ended September 30, 2018 in the ratio of 100 ordinary share for every 15 shares held Net profit for the period Other comprehensive loss	-		- - - -	(96,093,735) (48,046,860) 175,400,448	- (62,215,187)	2,772,365 - - -	(96,093,735) (48,046,860) 175,400,448 (62,215,187)	(96,093,735) - 175,400,448 (62,215,187)
Final dividend @ Rs. 3 per share for the year September 30, 2018  Bonus shares issued for the period ended September 30, 2018 in the ratio of 100 ordinary share for every 15 shares held  Net profit for the period	-			(96,093,735) (48,046,860)		2,772,365 - - - -	(96,093,735) (48,046,860) 175,400,448	(96,093,735)
Final dividend @ Rs. 3 per share for the year September 30, 2018  Borus shares issued for the period ended September 30, 2018 in the ratio of 100 ordinary share for every 15 shares held Net profit for the period Other comprehensive loss	-	63,281,250		(96,093,735) (48,046,860) 175,400,448	- (62,215,187)	2,772,365 - - - - - 2,772,365	(96,093,735) (48,046,860) 175,400,448 (62,215,187)	(96,093,735) - 175,400,448 (62,215,187)

The annexed notes from 1 to 16 form an integral part of these condensed interim financial statements.

Chief Executive Officer

Chief Financial Officer

# Notes to the Condensed Interim Financial Statements

For the six-month period ended March 31, 2019 (Un-Audited)

### 1. THE COMPANY AND ITS OPERATIONS

Mehran Sugar Mills Limited (the Company) was incorporated in Pakistan as a public limited company on December 22, 1965 under the Companies Act, 1913 and then under the Companies Ordinance, 1984, which is now superseded by the Companies Act, 2017 (the Audit). The shares of the Company are quoted on Pakistan Stock Exchange. The Company is principally engaged in the manufacturing and sale of sugar and its by-products. The registered office of the Company is situated at 14th floor, Dolmen City Executive Tower, Marine Drive, Block 4, Clifton, Karachi. The mill of the Company is located at Distt. Tando Allahyar, Sindh.

These condensed interim financial statements are separate interim financial statements of the Company.

#### 2. STATEMENT OF COMPLIANCE

These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting which comprise of International Accounting Standard (IAS) 34 - 'Interim Financial Reporting', issued by the International Accounting Standards Board (IASB) as notified under the Act and provisions of and directives issued under the Act.

Where the provisions of and directives issued under the Act differ with the requirement if IAS 34, the provisions of and directives issued under the Act have been followed.

# 3. BASIS OF PREPARATION

These condensed interim financial statements are un-audited but subject to limited scope review by the statutory auditors as required under Section 237 of the Companies Act, 2017. These condensed interim financial statements do not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the annual financial statements of the Company for the year ended September 30, 2018.

The figures of the condensed interim statement of profit or loss for the three-month period ended March 31, 2019 and March 31, 2018 and notes forming part thereof have not been reviewed by the statutory auditors of the Company, as they are required to review only the cumulative figures for the six-month period ended March 31, 2019 and March 31, 2018.

#### 4. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies and methods of computation adopted for the preparation of these condensed interim financial statements are the same as those applied in the preparation of the financial statements for the year ended September 30, 2018, except for the adoption of IFRS 15 "Revenue from contracts with customers". The revised accounting policy adopted by the management is as follows:

## IFRS 15 - Revenue from Contracts with Customers:

IFRS 15 'Revenue from Contracts with Customers' supersedes IAS 11 Construction

Contracts, IAS 18 Revenue and related interpretations and it applies to all revenue arising from contracts with customers, unless those contracts are in the scope of other standards. The new standard establishes a five-step model to account for revenue arising from contracts with customers. Under IFRS 15, revenue is recognised at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. The standard requires entities to exercise judgement, taking into consideration all of the relevant facts and circumstances when applying each step of the model to contracts with their customers.

The Company has assessed that significant performance obligation in contracts with customers are discharged upon delivery of goods to relevant customers and no other performance obligation is assumed by the Company. Hence, the Company has concluded that it is in compliance with the requirements of the new accounting standard.

#### 5. SEASONALITY OF OPERATIONS

The Company's production process is seasonal in nature because of the cultivation and reaping of sugarcane due to which production is carried out in the first half of the financial year.

March 31,	September 30,
2019	2018
(Un-audited)	(Audited)
Rupees	Rupees

## 6. PROPERTY, PLANT AND EQUIPMENT

	Operating assets			
	- Owned	6.1	2,049,627,898	1,986,901,718
	- Leased	6.2	70,120,693	77,623,142
			2,119,748,591	2,064,524,860
	Capital work-in-progress (CWIP)	6.3	61,698,491	103,802,817
			2,181,447,082	2,168,327,677
6.1	Operating assets – owned			
	Book value at the beginning of the period / ye	ear	1,986,901,718	1,903,861,373
	Additions during the period / year	6.1.1	13,294,036	54,724,784
	Transfer from leased assets during the period			
	/ year		-	2,469,384
	Transfer from CWIP during the period / year	6.3	126,323,095	177,840,305
			2,126,518,849	2,138,895,846
	Less:			
	Disposal during the period / year		(217,834)	(3,754,849)
	Depreciation charged during the period / year	•	(76,673,117)	(148,239,279)
			(76,890,951)	(151,994,128)
			2,049,627,898	1,986,901,718

# Notes to the Condensed Interim Financial Statements

For the six-month period ended March 31, 2019 (Un-Audited)

				(Un-	rch 31, 2019 audited) upees	September 30, 2018 (Audited) Rupees
6.1.1	Additions during the period /	year				
	Plant, machinery and equipmed Vehicles Computers Electric installation Air-conditioners and refrigerate Furniture and fittings Office equipment Weighbridge and scales			1	,168,001 154,700 278,500 ,389,435 290,000 13,400 - - - 5,294,036	39,048,680 1,245,270 345,490 11,437,223 2,048,795 156,001 395,325 48,000 54,724,784
6.2	Operating assets – leased					
	Book value at the beginning of Additions during the period / y Transfer to operating assets of Less:  Disposals during the period / y Depreciation charged during the	year – vehicles uring the perio	od / year	(3 (7 (11	,367,081) ,828,368) ,195,449)	88,033,597 10,069,000 (2,469,384) 95,633,213 - (18,010,071) (18,010,071) 77,623,142
6.3	Capital work-in-progress	Opening balance	Addition during th period / ye	ne ear	Transfers to operating fixed assets	Closing balance
	Civil works Plant, machinery and equipment March 31, 2019 September 30, 2018	29,674,409 74,128,408 103,802,817		,400 ,369 ,769	(6,651,292 (119,671,803 (126,323,095 (177,840,305	38,596,974 6) 61,698,491

		% of holding	March 31, 2019 (Un-audited) Rupees	September 30, 2018 (Audited) Rupees
7.	LONG TERM INVESTMENTS			
	Subsidiary – unquoted			
	Mehran Energy Limited 4,000,000 Ordinary shares of Rs. 10 each Advance against right issue of shares % of holding: 100%	100	40,000,000 1,699,839 41,699,839	40,000,000 1,530,339 41,530,339
	Associates – unquoted			
	Unicol Limited 49,999,997 (2018: 49,999,997) Ordinary shares of Rs. 10 each	33	1,120,305,599	1,022,228,271
	UniEnergy Limited 1,999,998 (2018: 1,999,998) Ordinary shares of Rs. 10 each	20	19,786,514	19,842,090
	UniFoods Industries Limited 20,640,000 (2018: 12,720,000) Ordinary shares of Rs. 10 each	24	53,682,056 1,193,774,169 1,235,474,008	106,622,126 1,148,692,487 1,190,222,826
8.	STOCK-IN-TRADE			
	Manufactured sugar - Work-in-process - Finished goods		2,447,961 3,809,471,862 3,811,919,823	1,279,653 1,165,877,767 1,167,157,420
	Molasses Baggasse		16,598,250 23,044,350 3,851,562,423	- - 1,167,157,420
9.	SHORT-TERM INVESTMENTS			
	Held to maturity Term deposit certificates		3,300,000	3,300,000
	Available for sale Listed equity securities		1,169,890,721 1,173,190,721	1,255,444,288 1,258,744,288

# Notes to the Condensed Interim Financial Statements

For the six-month period ended March 31, 2019 (Un-Audited)

### 10. LONG TERM FINANCING - secured

There is no change in the terms and conditions of long term financing as disclosed in the Company's annual audited financial statements for the year ended 30th September 2018, except that during the current period, the Company has obtained additional long-term loan facility from a commercial bank amounting to Rs. 350 million. The facility carries a markup rate of 3 months' KIBOR plus 1% per annum repayable in sixteen equal quarterly installments commencing from 3 months after commencement of the loan and is secured first pari passu hypothecation Company's fixed assets.

#### 11. PROVISION FOR QUALITY PREMIUM.

There has been no material change in the status of provision for quality premium and related order / clarification as disclosed in note 25 to the annual financial statements of the Company for the year ended 30 September 2018.

March 31,
2019
(Un-audited)
Rupees

September 30, 2018 (Audited) Rupees

### 12. SHORT-TERM BORROWINGS - secured

Short term running finances
Short term finance

513,770,613 3,337,770,548 3,851,541,161

565,909,276 1,400,984,000 1,966,893,276

12.1 There is no change in the terms and conditions of the short term running finances and short term finance facility as disclosed in the annual audited financial statements of the Company for the year ended 30 September 2018 except for new short term finance facilities obtained from various local commercial banks amounting to Rs. 2 Billion with a markup ranging from 3 months KIBOR + 0.5% to 3 months KIBOR + 0.75%. The facilities are secured by pledge of sugar stocks, Hypothecation charges on fixed assets and Mortgages of the Company.

## 13. CONTINGENCIES AND COMMITMENTS

There has been no change in the status of contingencies as disclosed in note 29 to the annual financial statements of the Company for the year ended 30 September 2018.

March 31,	September 30,
2019	2018
(Un-audited)	(Audited)
Rupees	Rupees

# 13.1 Commitments

Capital commitments	203,083,970	97,821,955
Commitments in respect of operating lease rentals for farms	15,687,000	21,309,750
Commitments in respect of finance lease obligation for vehicles	29,205,198	38,997,482
Commitments in respect of equity investment in associate	93,600,000	48,800,000
	March 31, 2019 (Un-audited) Rupees	March 31, 2018 (Un-audited) Rupees

# 14. WORKING CAPITAL CHANGES

Increase in current assets

Biological assets	3,417,180	13,048,897
Stores and spare parts	6,046,436	(15,792,364)
Stock-in-trade	(2,684,405,003)	(1,663,571,629)
Trade debts	20,599,356	(116,097,391)
Loans and advances	2,131,037	65,207,705
Trade deposits and short-term prepayments	(13,359,387)	(21,774,158)
Other receivables	69,579,274	(1,798,537)
	(2,595,991,107)	(1,740,777,477)
(Decrease) / increase in current liabilities		
Trade and other payables	370,932,237	865,417,564
Sales tax and federal excise duty payable	(13,588,460)	(92,387,676)
	357,343,777	773,029,888
	2,238,647,330	(967,747,589)

# Notes to the Condensed Interim Financial Statements

For the six-month period ended March 31, 2019 (Un-Audited)

#### 15. TRANSACTIONS WITH RELATED PARTIES

The related parties include group companies, associated companies staff retirement funds and key management personnel. All transactions with related parties are executed at agreed terms duly approved by the Board of Directors of the Company. Details of transactions with related parties during the period other than disclosed elsewhere in the condensed interim financial information, are as follows:

March 31,

2019

(Un-audited)

March 31.

2018 (Un-audited)

Runees

	Rupees	Rupees
Associates		
Sales	366,267,774	249,656,531
Expenses shared	734,112	555,524
Donations paid	14,820,000	8,200,000
Key management personnel		
Salaries and allowances	30,324,639	35,406,000
Bonus	3,437,800	10,952,415
Retirement benefit plans		
Contribution to Provident Fund	4,634,831	2,317,143

#### 16. GENERAL

These condensed interim financial statements have been authorised for issue on May 23, 2019 by the Board of Directors of the Company.

Chief Executive Officer

Chief Financial Officer



